

Questions & Answers

1. Has Rowan University budgeted for the DAS at the 3 campus's for 2026-2027. It is unlikely that wireless carriers will provide funding to install and construct a DAS.
 - a. No.
2. Please provide a timeline for the expected deployment of the DAS at each campus.
 - a. No timeline exists.
3. Are you anticipating different pricing for Emergency Responder vs Cellular coverage Services? If so, can you elaborate?
 - a. Pricing will be evaluated on a per-project basis.
4. The RFP asks for hourly pricing for engineering services. There are different tasks that require levels of knowledge and experience. How should a responder blend the various services pricing?
 - a. The Pricing Sheet (page 15) may be duplicated as necessary to allow for multiple levels of service.
5. Is Union Labor required to install the DAS
 - a. Yes, installation services are considered a public work.
6. Is it required that the coverage be provided via in-building DAS or would rooftop antennas be an acceptable solution?
 - a. The technical solutions will be evaluated on a per-project basis.
7. Upon award to an integrator, what does Rowan foresee in terms of project scope and timelines?
 - a. There are currently no projects or timelines with relation to DAS.
8. Does Rowan have a timeline for onboarding all three carriers to the DAS?
 - a. No.
9. Is Rowan requiring the DAS integrator of choice to self-perform the DAS design and installation?
 - a. Preferred but not required.
10. Will the selected DAS integrator be required to have their own NOC to maintain and monitor the system?
 - a. No
11. Does the selected integrator have to be located in-state?
 - a. No
12. Is Rowan open to additional funding models that offer zero upfront capital to begin the design and installation?
 - a. Yes.
13. Is Rowan aware that the carriers are no longer providing signal sources and that the integrator selected will have to have the ability to provide those sources?
 - a. No.
14. Does Rowan have a DAS OEM preference?
 - a. No.
15. Is the integrator selected required to be in business for 20+ years to avoid risk to Rowan?
 - a. No
16. Should the selected integrator have more than 100 employees on their staff?
 - a. No
17. Should the selected integrator be a direct vendor to Verizon and AT&T to aid Rowan's carrier participation and coordination?
 - a. Direct vendor integration services are helpful but not required.

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18. Should the selected integrator have revenues exceeding \$100M?
 - a. N/A
19. Inventory of Current Systems: Please provide a comprehensive list of currently installed Emergency Responder and Cellular Systems, including their locations and hardware specifications.
 - a. Current hardware and list of locations will be provided as needed on a per project basis
20. Facility Coverage: Can the University provide a detailed list of all facilities that currently have an active Emergency Responder and/or Cellular system installed?
 - a. Current hardware and list of locations will be provided as needed on a per project basis
21. Previous Assessments: Which facilities have undergone a formal ERCS or Cellular Service survey to date? Are the resulting survey reports available for review by the bidding party?
 - a. Site surveys have been completed and may be shared with the awarded vendor.
22. Current Hardware Standards: Does Rowan University have specific hardware or manufacturer requirements (e.g., preferred BDA/DAS vendors) for both Emergency Responder and Cellular coverage systems?
 - a. No.
23. System Expansion: Does the University maintain a prioritized list of specific facilities that have been identified as needing new or upgraded systems?
 - a. No.
24. Compliance Standards (Pre-2021): Is it the University's intent to retrofit or update facilities built prior to 2021 to meet current ERCS standards?
 - a. No.
25. Signal Requirements: Will the requirement for Emergency Responder systems include support for both AT&T FirstNet (LTE/5G) and Local Simulcast (P25 Phase 2) transmissions?
 - a. The technical solutions will be evaluated on a per-project basis.
26. Cellular Architecture: Does the University require a Carrier-Provided Base Station to drive the DAS system (as opposed to an off-air signal source)?
 - a. The technical solutions will be evaluated on a per-project basis.
27. Carrier Integration: Please clarify if the system must support internal cellular and antenna distribution for the three major carriers (Verizon, AT&T, and T-Mobile) via "over-the-air" boosters or dedicated backhaul.
 - a. The technical solutions will be evaluated on a per-project basis.
28. Technical Drawings: Will Rowan University provide architectural and electrical building drawings (CAD or PDF) for the facilities in scope to assist with system design?
 - a. Yes.
29. Booster Equipment: For facilities with existing internal cellular boosters, please provide a list of the specific equipment models currently in use.
 - a. Current hardware and list of locations will be provided as needed on a per project basis
30. Carrier Negotiations: Will the awarded firm be required to negotiate Service Level Agreements (SLAs) or contracts with cellular carriers (Verizon, AT&T, T-Mobile) on behalf of Rowan University?
 - a. The technical solutions will be evaluated on a per-project basis.
31. Existing Agreements: Does Rowan University currently hold any Master Service Agreements (MSAs) or direct contracts with cellular carriers that the vendor must integrate with?
 - a. No.
32. Can the University confirm whether this award is intended to be an on-call services contract with work authorized via individual task orders, versus a defined baseline scope at contract start?
 - a. Both.

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33. Is there a consolidated or preferred list of campuses/buildings (including approximate size or use) that proposers should reference when describing their approach and experience?
 - a. No.
34. Should proposers assume both public safety (ERRCS/BDA) and commercial cellular DAS services are included within the scope of this contract as needs arise?
 - a. Yes.
35. Regarding the annual training requirement: Is the training intended primarily for IT/facilities staff, public safety staff, or a combination? Should training be assumed to be delivered on-site at Rowan University locations?
 - a. IT; training can be on-site, remote or hybrid.
36. For monitoring services listed on the proposal page, should this be interpreted as reactive/support services billed hourly, or does the University anticipate ongoing proactive monitoring services?
 - a. The technical solutions will be evaluated on a per-project basis.
37. The RFP references a four (4) hour response time. Can the University confirm this refers to initial acknowledgment/response, rather than issue resolution?
 - a. Yes.
38. Given the complexity of the design requirements and the need to review the supplemental itemized list of locations to provide accurate pricing, would the University consider extending the submission deadline?
 - a. No
39. Will the University provide the necessary fiber backhaul between buildings and the head-end location, or should the vendor include the cost of new fiber installation in the pricing model?
 - a. The university will provide fiber backhaul.
40. Can the University clarify which specific public safety frequencies (e.g., 700/800 MHz, VHF/UHF) must be supported for local emergency responders?
 - a. No.
41. Is there an existing Distributed Antenna System (DAS) currently installed in the specified locations? If so, will the University require the vendor to remove the existing infrastructure as part of this project, or will the existing DAS remain in place?
 - a. No.
42. Should the design specifically include support for C-Band and other high-frequency 5G spectrums, or is the priority current 4G LTE and low-band 5G coverage?
 - a. The technical solutions will be evaluated on a per-project basis.
43. Does the University have a preference for a solution that can also support a Private 5G network on the same infrastructure for internal IoT or research purposes?
 - a. The technical solutions will be evaluated on a per-project basis.
44. Since this is an "on-call" award, will each specific building deployment be bid as a separate project based on the hourly rates provided, or is the University looking for a single turnkey price for the initial campuses?
 - a. Single turnkey.
45. Are there any DAS systems (cellular or public safety) currently deployed in any Rowan buildings? If so, how many buildings and what locations?
 - a. Yes. One building with cellular DAS deployed, one building with public safety DAS.
46. If any DAS systems are deployed, are the maintenance and repair of these systems part of a contract award under this RFP?
 - a. The technical solutions will be evaluated on a per-project basis.

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47. If any DAS systems are deployed, which manufacturers have been deployed and on what type of systems (Public safety and/or cellular)? If so, does Rowan currently have spares for these systems?
 - a. One building with cellular DAS deployed, one building with public safety DAS. No spares on site.
48. If any systems are deployed, are any of them out of support from the manufacturer (i.e., “sunset”)?
 - a. No.
49. What is the approximate percentage or number of Rowan buildings that do not have Public safety DAS?
 - a. 99%
50. What is the approximate percentage or number of Rowan buildings that do not have Cellular DAS?
 - a. 99%
51. Rowan Terms and Conditions, Section V.C.8 states: 1) Privacy Liability, Network Security Liability, and Regulatory Liability; 2) Payment Card Industry (PCI) Fines, Penalties, and Assessments; 3) Breach Response Costs including Data Forensics, Public Relations, and Privacy Counsel, and 4) Notification, Credit Monitoring, and Identity Theft Restoration Costs. This section also requires \$15,000,000 of this Cyber Insurance coverage. Many of these items typically do not apply to DAS systems, e.g. Identity Theft, Credit monitoring, etc. Can this section be reduced to reflect actual requirements for this type of installation, both in coverage endorsements and coverage amount?
 - a. Coverage cannot be reduced.
52. Will floorplans be provided, or have they already been published?
 - a. Floorplans will be provided to the awarded vendor.